# **Fortify Your Communications** ("Comms") No Matter What Your Capacity



























# Fortify Your Communications No Matter What Your Capacity

#### Strategies to Get the Job Done!

Outsourced
In-House / 1 Individual
In-House / Department | 2 Team Members



#### **ICMA Practice Areas**

- Community Engagement
- Staff Effectiveness
- Strategic Leadership
- Strategic Planning
- Policy Facilitation & Implementation
- Communication & Information Sharing



# Communication Goals (the Job) No Matter What Your Capacity/Size



- 1. Reach Residents/Businesses/All Stakeholders
- Connect with Community Tell the Story of Local Government and its many services
- 3. Build Trust (for both "good" and "bad" times
- 4. Have dedicated communicator/communicators
- 5. Utilize appropriate mediums and channels
- 6. Advise and Guide Messaging
- 7. Encourage Two-Way Communications
- 8. Build Deeper Connections





## Your Presenters



Jessica Spencer
Assistant Village
Administrator
Village of River Forest



Jack Cascone
Management Analyst II
Village of
Arlington Heights



Molly Gillespie
Director of Communications
& Engagement
Village of Buffalo Grove



Moderator:

Melanie Santostefano

President, Vicarious Multimedia &

St. Steven Public Relations





Village of River
Forest
Communications:
Outsourced Model





Jessica Spencer Assistant Village Administrator Village of River Forest



A Public/Private
Partnership to
Manage
Communications







Melanie Santostefano, St. Steven Public Relations & Vicarious Multimedia



# Contracted/Outsourced Communications







- Vicarious Multimedia (VM) & St. Steven Public Relations (SSPR) Initially engaged with River Forest in spring of 2020 on monthly retainer-ongoing
- "Comms" workgroup consists of VM/SSPR team & Administration (Village Administrator (VA), Asst. VA and Management Analyst
- Four rounds of VA, Asst. VA and Management Analysts
- A defined process for roles/responsibilities has been **KEY**!





#### Monthly Newsletter-Digital Send Out

# Daily-Weekly-Monthly Communications Deliverables



- Social Media: 2 posts per day-Facebook, NextDoor & Instagram
- Newsletters:
  - Monthly (first Friday of month) traditional (page through)
  - Weekly through Constant Contact
- PR/Crisis Communications Consulting: As needed
- Video & Graphics: As needed



Weekly Enews Constant Contact

Vehicle Stickers

Dear River Forest residents.

Thank you to response who participated in the Village's man Memoral Day recentrations Hore ham 4,000 people attend this event that honored the men and women in the arm forces, and espocially those who made the ultimate sacrifice our country. A list of those who were honored can be for here. For those unable to statics, posses two yutern for which were the second of the property of the photo collage of the Hemorial Day celebrations will be featur on the back page.

would also like to thank our Village Board and staff worked hard at making the parade a huge success.

All wholes registered in Illinois with a River Forest addition also be registered with the Village through the purchase of sticker. Wholes stickers for 2024-2025 are now available purchase, Updated stickers need to be affected to without the register of the purchase of the village is now offering an active military or vectoral discovered by the purchase and sticker online, click here.



and Pride Walk
Menday, June 3 from 6-730 p.m.
Join Lincoin Elementary School for the third annual District 50° Pride and district 50° Pride and service of the service of the service of the service protection 6-730 p.m., where participants will meet at Village Hall, raise the Pride Fag., then walk around the service of at the Frankfilm Playground, All interested area residents are encouraged to participate. To learn more, click here.

Raising Geremony on Monday, June 17 from 11 a.m. until noon at the River Forest Public Library. This event commemorates the date in 1865 when enslaved people in Texas were proclaimed free. After the ceremony, refreshments will be served until 12:30 p.m. To learn more, click here.

Dominican University Celebrates Juneteenth

= DYouTube

Search



WaterSmart VRF

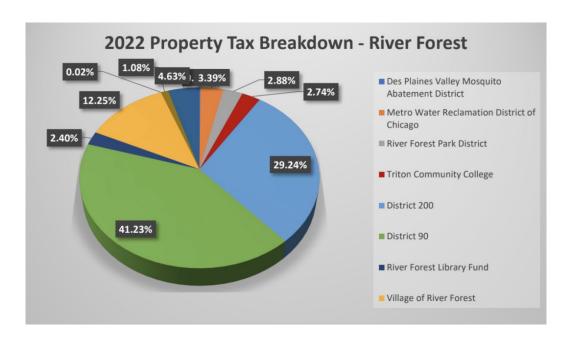
WaterSmart Explainer Video

# **Communications Structure**

Roughly 15 hours per week for Village Team Roughly 15-20 hours per week for Vicarious/ St. Steven Team(s)



- Ultimate responsibility for Comms is Village Administrator (VA)
- Asst. VA and Management Analyst (MA) help to compile **monthly** newsletter content
- Vicarious & St. Steven teams develop/create content **weekly** for social media & 3 other Enewsletters through Constant Contact Village advises on any new content
- Village provided draft copy for all content for approval before publishing



## Who is Driving Content?

Village President (VP)/Administration/ Vicarious – St. Steven all drive content

Timely topics & issues – VP can be reactive to "talk around town"

- Village Administrator (VA) directs departments to develop their own content and final reviews all content
- Asst. VA and Management Analylst (MA) work with outside agencies for monthly newsletter to submit their content.
- All bulk content (departments/outside agencies) sent to Vicarious/St. Steven to format, edit/write/rewrite draft is back to Village for final review before send out.



WaterSmart VRF



#### Rezoning's promised school benefits doubtful



Analyzing the proposed River Forest zoning plan, the lack of data-supported projection raises concerns about its economic viability and infrastructure impact. Converting commercial districts into residential high-rises could strain infrastructure and services. Despite recognizing the need for a "what if" analysis, the ZBA committee failed to provide substantive data at the April 11 meeting. Additionally, [Village Administrator Matt] Walsh's memo ignored key points from the River Forest Public Schools School District 90 Demographic Trends and Enrollment Projections study, commissioned October 2022 (Village board packet on the River Forest website, D90 study, p. 80-108, memo, p. 9-28. https://www.yf.us/uploads/cms/documents/events/04-112



Sign up for our free newsletter to get latest news and updates on Oak Park and River Forest.

Enter your email



#### Letter to the Editor - Wednesday Journal

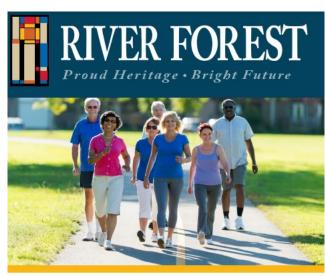
Over the past couple of weeks, the Village has seen opposition to the proposed modernization and updating of our commercial zoning codes. There have been signs staked in the ground, petitions circulating and an overall fear of what this means for our community. I am writing to every one of our community members to tell you that there is nothing to fear here. The Village Board is not asking the Zoning Board of Appeals to rezone any of our land as is stated in communications that are opposed to the zoning modernization.

What we are doing is reviewing codes that have not been changed for three decades. It is our duty to look at what we have developed, what we want to develop, and determine if they fit with the current economic climate and market. The Village Board will always scrutinize any commercial development proposal and will continue to retain the power to approve or deny any development in our community.

Please be assured that the individuals who serve our community on the Zoning Board of Appeals, the Economic Development Commission, and the Village Board are all residents, too, who care deeply about what is best for our community. We are not inviting skyscrapers, or cars to park on our streets overnight – and we are not going to let any development change what is special about River Forest. Ever.

# As-Needed Services

Video – Crisis/PR Consulting Graphics Projects



**Age-Friendly River Forest** 





VILLAGE OF

LINCOLNSHIRE

Village of Lincolnshire: One Employee – Multiple Responsibilities







Jack Cascone
Management Analyst II
Village of Arlington Heights
(Formerly at Village of
Lincolnshire)

#### COMMUNICATION IN THE VILLAGE OF LINCOLNSHIRE



# When Stars Align: Train the Team

COMMUNICATION IN THE VILLAGE OF LINCOLNSHIRE



# Background

Joined Lincolnshire in 2019 while beginning MPA Program

Undergrad in Communication and Political Science
 Focus on Public Relations/Social Media

One employee responsible for all communication with collaboration from Village Manager's Office, but communication was just a piece of her responsibilities

Village starting implementation phase of Village-wide rebrand



## Rebranding

Full rebranding. All communication top to bottom

First Visual Brand & Style Guide to dictate Brand basics and create foundational documents

Thorough, strict Communication Policy for all staff

Implemented an inter-departmental Communication Committee to oversee rebranding in each department

DISCLAIMER: Stars Aligned





### Communication Committee Foundations

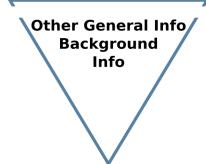
**Most Newsworthy Info** 

Who? What? When? Where? Why? How?

**Important Details** 

One staff member from each department assigned to committee, plus Village Manager's Office

Met weekly on Monday



#### New Policy + New Brand Standards = Opportunity to Train Staff

- Ins and outs of the Policy & Brand Standards, and why it's important
- Communication 101; AP Style Writing (Inverted Pyramid); Taking/Choosing Photo Basics
- Writing for Social Media; Writing for the Public (LOSE THE JARGON!)
- Identifying Stories Within Department; Maintaining Brand "Voice"
- Building trust and maintaining credibility among public and partners



# Communication Committee Expanded Skills

Committee discussed events, services, cool things, seasonal reminders, etc. in the upcoming week and month

Appropriate department assigned story. Responsible for:

- Writing a Facebook and Twitter post, gathering applicable links, including relevant photo or video, and trying to make it interesting
- If applicable, do the same process, but write it for weekly E-News and/or weekly update to the Village Board (three different audiences!)

Lots of time reviewing, rewriting, communicating with staff why edits occurred, reviewing another draft.... Then taking time to schedule the communication



### Outcomes

Produced: three social media posts/day to Facebook and Twitter (avg.); daily/weekly website updates; weekly E-News; weekly Board Report; emergency communication; quarterly printed newsletter; press releases; internal communication; internal/external signage; etc.

Staff producing 80% complete work; Village Manager's Office reviewed and finalized everything

Formal & informal staff training programs

Built Village brand with consistent voice



## Final Thoughts

#### Communication 101

- Before the fun
- Before infographics, photography, videography
- Lots of time building the team & training on top of their normal duties

#### Staff time once Committee is operating

- 25-33% of my time/week
- 3-6 hours/week/Committee member
- Low end total: 21 hours staff time + 10 hours of my time



## Final Thoughts

#### Other things to keep in mind

- Need someone who has a good understanding of communication and public relations or one who can learn quickly
  - Not always the youngest person
  - Things can go wrong very quickly in communication. Everyone has an opinion
- Need leadership who understand the importance of communication and value it
- Hard to get Committee members to talk about their department
- Hard to tell people no without a leadership title
  - Committee needs to have thick skin and willing to learn



Village of Buffalo Grove: Dedicated Department with 2 Employees



# DEPARTMENT OF COMMUNICATIONS AND ENGAGEMENT

Established 2022





#### **ABOUT THE DCE**

#### Creation

Born out of 2021 Special Village Board retreat.

#### Purpose

To effectively engage with the community, develop strategies to tell the village's story and modernize identity.

#### **Functions**

Facilitating effective communication between the village and community.

Fostering transparency and building trust.

Supporting the entire organization, collaborating with all village departments to complete special projects and showcase the incredible people and work that is performed each and every day.



#### **DEPARTMENT STRUCTURE**

MOLLY



DIRECTOR

VISION + STRATEGY EDITING + DESIGN PUBLIC + MEDIA RELATIONS



**COORDINATOR** 

COPYWRITING, CONTENT CREATION + PLANNING MULTIMEDIA PRODUCTION





# CONTRACTUAL SERVICES

- VIDEO PROUDCTION SERVICES (IE. RECRUITMENT VIDEOS, ANIMATED EXPLAINER)
- BRAND AND MARKETING SERVICES (IE. COMMUNITY BRANDING INITIATIVE AND BRAND EXTENSION LOGOS)
- PRINT/MAILING/MERCHANDISE

#### WHAT WE DO



Write + create



Engage + collaborate



Marketing + branding



Media relations



Public service announcements



Crisis comms + strategy



Support



**Quality** control



Performance measurement

BG BRIEF

Direct mail quarterly newsletter

#### **OUTPUTS**

**Communications** 

People-focused social media content







#### Marketing + advertising







Heavy Machine Technician | Grainger Everyday Heroes

#### **Community branding**





- Weekly e-newsletter
- Development updates newsletter
- Construction project updates newsletters



- Website content
- Search optimization
- Accessibility
- Quality control



#### **OUTPUTS**

Engagement





- Developers
- Employees
- Students
- Seniors
- Businesses
- Residents + community members



#### **DEPARTMENT STRATEGY**







#### **Planning**

- · Research, audit.
- Identify stakeholders + audiences.
- Develop voice, tone.
- Design standards.
- · Create content.
- Prioritize growth strategies.

#### Growth

- Community branding initiative.
  - o Brand standards.
  - Implementation.
- · Policies + style guide.
- Training.
- · Technology enhancements.
- · Strategic framework.

#### Optimization

- Work plans in action.
- Improve workflows.
- Ongoing training.
- Technology implementations/ expansions.
- Ongoing analysis, adaptation.



### SUPPORTING COMMUNICATIONS





Leadership buy-in





Professional networks + training



**Budget** 



### STAY IN TOUCH

### Molly Gillespie



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in linkedin.com/in/mollybgillespie





# Thoughts or Questions ?

Share Your Comms Strategy/ Execution:

**Discussion!** 



